



PROFESSIONAL NETWORKING GROUP

APPLICATION

The PNG group meets twice a month to help each other develop their business by exchanging business leads and current marketplace information. You are encouraged to attend two consecutive meetings prior to applying for membership. Your application will then be circulated among the group for openings and approval. Once an opening for your profession becomes available the committee chairperson of that group will contact you to invite you to their next meeting. Membership cost is pre-payment for one year of \$296.00 (22 meals).

PNG
Two Breakfast Meetings Per Month
2nd & 4th Thursdays
8:30 AM @ Shoeless Joes

Name _____ Company _____

Address _____

Phone _____ Mobile Phone _____ Fax _____

E-Mail _____ Business Type _____

Please answer the following questions and attach a company brochure or literature that will help to describe all aspects of what your company does.

1. List the kind of leads or useful information that you will be able to contribute to the group.

2. What kind of leads or information would you wish to obtain from the group?

Please submit to The Greater Fort Myers Chamber of Commerce, Inc. by faxing 332-7276 or by mailing to 2310 Edwards Drive, Fort Myers, FL 33901. For questions please contact Angela Schivinski at 332-2930 ext: 213.



PROFESSIONAL NETWORKING GROUPS

Mission Statement

The purpose of each Professional Network Group is to establish a structured meeting time and place for a select group of qualified business “professionals” who wish to cooperate for the sole purpose of helping each other succeed in business through the exchange of business referrals, marketplace information, and leadership training. Membership limited to 30 people.

Qualifications and Admittance

Members must demonstrate a high standard of quality, ethics, professionalism and reliability, both personally, and with regard to their products and/or services. Criteria for the selection of new members will be at the discretion of the group by way of a silent vote.

To be admitted a prospective new member must receive no more than one dissenting vote from the existing members. Only one representative per each business classification will be admitted to the group at any given time.

Attendance

Commitment and reliability are key ingredients of a professional and are required of all group members. The group secretary will take attendance at each meeting. If a member misses more than 3 meetings over a six month period, it will be presumed that he/she no longer wishes to be a participating member. In such case, his/her name will be removed from the roster and the business category will be announced as available for a new member. Any pre-paid dues will be forfeited.

What to Expect (1.5 Hour Meetings)

- » 30 Minute Check-In & Social A time to socialize during check in prior to the meeting.
- » “Member Introductions” Each meeting will begin with with a brief introduction of each member telling the group a little about their business and the type of leads that would be beneficial to their business.
- » Members “Lead Exchange” The actual exchange of business leads and referrals.
- » Ten Minute “Member Presentation” One member will be asked in advance to be the “Meeting Presenter/Speaker”, addressing the group with a ten minute commercial about their business.
- » “Information Exchange”. Each meeting will end with announcements pertaining to current events and developments in the marketplace. Every Member will be expected to contribute something of value and interest to the group.
- » Limited to 25 honored members, the group will:
 - » Expand their business through the exchange of valued and qualified potential business leads, as well as learn about useful marketplace developments from fellow members.
 - » Receive priceless advertising exposure through the Chamber Newsletter and a pocket-size “Picture Directory”.
 - » Learn leadership, organizational and communication skills as each group member works his/her way through the official ranks of the group’s Officers positions.
 - » Develop professional and personal relationships with area professionals.